

LOUISIANA TAX FREE SHOPPING

STATUS REPORT

2007-2008

2007	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	Totals
Number of Ref. Transactions	1,237	1,288	2,807	1,115	1,246	1,055	942	909	765	1,762	3,814	1,645	18,585
Number of Sales	5,799	5,026	10,324	4,558	5,427	4,898	4,917	4343	3,408	7,181	12,532	6,546	75,172
Retail Spending	\$1,246,007	\$1,224,763	\$2,181,749	\$981,220	\$1,184,874	\$899,884	\$893,552	\$847,075	\$736,471	\$1,136,378	3,298,036	\$1,487,260	\$16,498,071
Sales Tax Refunded	\$100,795	\$98,695	\$177,014	\$79,573	\$95,955	\$72,640	\$71,784	\$67,106	\$57,815	\$124,405	269,318	\$120,144	\$1,335,243
2008	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	Totals
Number of Ref. Transactions	1,567	1,376	2,142	1,865	1,746								8,696
Number of Sales	6,694	5,035	7,481	6,863	6,876								32,949
Retail Spending	\$1,340,117	\$1,112,384	\$1,646,102	\$1,509,451	\$1,584,592								\$7,202,645
Sales Tax Refunded	\$108,110	\$90,672	\$133,152	\$122,176	\$128,290								\$582,399

2007 Top 10 Countries Spending		2008 Top 10 YTD Countries Spending		2007 Top 10 Countries Number of Transactions*		2008 Top 10 Countries YTD Number of Transactions*		* The number of transactions does not necessarily reflect one visitor. Each transaction may represent several persons in a travel party.		
Philippines	\$1,390,528	Philippines	\$553,558	Mexico	1637	Philippines	666			
Mexico	\$1,381,625	Honduras	\$516,579	Philippines	1587	U.K.	623			
Honduras	\$1,193,874	U.K.	\$412,500	U. K.	1212	Canada	562	Average sales amount	\$219	\$219
Brazil	\$1,074,771	Mexico	\$376,054	Canada	1000	France	434			
U. K.	\$843,193	Brazil	\$336,803	Brazil	982	Germany	422	Average amount spent per visitor party	\$887	\$828
Canada	\$583,919	Canada	\$279,034	France	795	Brazil	411			
Venezuela	\$515,373	India	\$253,331	Honduras	768	Mexico	396	Average refund	\$72	\$67
France	\$489,733	Venezuela	\$242,246	Italy	571	Honduras	349			
Italy	\$440,521	France	\$219,829	Germany	549	India	321			
Guatemala	\$423,514	Germany	\$218,754	India	548	Italy	291			
All Other	\$8,161,015	Other	\$3,793,957	All Other	8,936	Other	4,221			
Total	\$16,498,071	Total	\$7,202,645	Total	18,585	Total	8,696			

Source: LTFS Refund Center Data



FOR INTERNATIONAL VISITORS

LOUISIANA TAX FREE SHOPPING

TOPS REPORT

JANUARY- MAY 2008

TOP 20 COUNTRIES RANKED BY NUMBER OF TRANSACTIONS*

COUNTRY	NUMBER OF TRANSACTIONS
Philippines	666
U.K.	623
Canada	562
France	434
Germany	422
Brazil	411
Mexico	396
Honduras	349
India	321
Italy	291
China	209
Colombia	202
Venezuela	192
Sweden	165
Nigeria	162
Japan	157
Spain	154
Norway	153
Australia	144
Costa Rica	142
Other Countries	2,541
Total	8,696

TOP 20 COUNTRIES RANKED BY DOLLARS SPENT

COUNTRY	DOLLARS SPENT
Philippines	\$553,558
Honduras	\$516,579
U.K.	\$412,500
Mexico	\$376,054
Brazil	\$336,803
Canada	\$279,034
India	\$253,331
Venezuela	\$242,246
France	\$219,829
Germany	\$218,754
Italy	\$198,732
Colombia	\$185,273
Costa Rica	\$164,858
China	\$157,950
Norway	\$151,837
Guatemala	\$148,019
Australia	\$132,095
Sweden	\$128,234
Poland	\$122,521
Greece	\$109,911
Other Countries	\$2,294,527
Total	\$7,202,645

TOP CATEGORIES

Apparel and Accessories	\$3,494,266
Electronics	\$2,642,083
Fine Art and Jewelry	\$361,272
Gifts, Souvenirs and Novelties	\$226,571
Home and Office Appliances & Supplies	\$202,448
Health & Beauty Products	\$140,008
Entertainment (DVD's, CD's Sporting Goods, Books, Games, etc.)	\$135,998

*The # of transactions does not necessarily reflect one visitor. Each transaction may represent several persons in a travel party.

AVERAGE SALE AMOUNT
\$219
Average Purchase AMOUNT
SPENT PER VISITING PARTY
\$828



FOR INTERNATIONAL VISITORS

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INTERNATIONAL TRAVEL PARTY MODE OF DEPARTURE JANUARY - MAY 2008

Airline	Number of Transactions*
American Airlines	2,000
United	1,320
Delta	1,158
Continental	1,130
Northwest	406
US Airways	376
Southwest	78
Jet Blue	45
Air Tran	9
Express Jet	2

Ship Passenger/Crew	1,745
Leaving Louisiana by Car	120
Capital One Shreveport/Lafayette	33
Charter Flight / Private Plane	23
Bus/Train	19

- * The # of transactions does not necessarily reflect one visitor. Each transaction may represent several persons in a travel party.
- *The average international traveling party is 2.7 people.
- *Some transactions are processed by mail without knowing the domestic carrier the customer is using.



FOR INTERNATIONAL VISITORS